

Faster, Easier **Contract Management** in a Single Solution

Would you rather ...

Or ...

2018 Clarity Survey Results



Search through a shared drive or paper files to answer questions from the contracting officer?

Administer contracts in a single solution and run a query or report to answer the question in minutes.



51% of 2018 respondents report using a shared drive to manage contracts



Manually enter projects into your finance system?

Have projects automatically created from contract or opportunity records.



Manually create bid & proposal projects to track costs?

Automatically create bid & proposal projects from opportunities and have the capture team record time and expenses directly.



39% of 2018 respondents report using Microsoft Excel spreadsheets to manage contracts



Record FAR or DFARS clauses on your subcontracts?

Have these clauses automatically flow down from the prime contract to the subcontract.



Track conflicts of interest on paper or in email?

Record conflicts of interest on the opportunity record and have them automatically flow down to teams and subcontracts.



23% of 2018 respondents report using paper files to manage contracts

Learn more about transforming your contract management with a holistic, modern approach that integrates and automates your financial, project, contract and business development information in a single solution – Deltek Costpoint Contract Management.

Source: Deltek Clarity 9th Annual Government Contracting Industry Study